### TOYOTA IN ARIZONA

<table>
<thead>
<tr>
<th>EMPLOYMENT</th>
<th>INVESTMENT</th>
<th>PHILANTHROPY</th>
<th>DEALERSHIPS</th>
</tr>
</thead>
<tbody>
<tr>
<td>3,822</td>
<td>$1.3B</td>
<td>$373K</td>
<td>25</td>
</tr>
<tr>
<td>785</td>
<td>$506M</td>
<td></td>
<td></td>
</tr>
<tr>
<td>DIRECT JOBS</td>
<td>DIRECT INVESTMENT</td>
<td>STATE CONTRIBUTION CUMULATIVE</td>
<td>TOTAL DEALERSHIPS</td>
</tr>
<tr>
<td>3,037</td>
<td>$746M</td>
<td></td>
<td></td>
</tr>
<tr>
<td>INDIRECT JOBS</td>
<td>INDIRECT INVESTMENT</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### OUR IMPACT

- We have received 12 Energy Star Sustained Excellence Awards recognizing our U.S. manufacturing operations' long-term commitment to energy efficiency.
- Toyota's total investment in the U.S. has grown to $30.6 billion.
- Since 1986, over 26 million Toyotas have rolled off the line in the U.S.
- Toyota and Lexus offer 14 hybrid models in the U.S., plus the Mirai FCV (in select markets). More than 3.2 million hybrids have been sold to date.

#### LOCATIONS

- Toyota Arizona Proving Ground (TAPG)
- Toyota Financial Services (TFS)
- Toyota Transport

#### FEATURED NON-PROFITS

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At Toyota, we believe an automobile company can be a vehicle for change. That's why we are committed to helping make the world a better place. Our giving focus reflects our company's core areas of expertise and concern: personal mobility, education, the environment and the safety of drivers and passengers of all ages.

To date, Toyota has donated over $1.15 Billion\(^\text{13}\) to nonprofits across the U.S. In Arizona, we've contributed more than $5.4 million\(^\text{13}\) to organizations, including:

- New Pathways for Youth, Inc.
- Boys & Girls Club of the East Valley
- Benevilla
- Paradise Valley High School – FIRST Robotics
- Junior Achievement of Arizona, Inc.
- Chandler Education Foundation
- Arizona Community Foundation
- American Cancer Society