## TOYOTA IN CALIFORNIA

<table>
<thead>
<tr>
<th><strong>EMPLOYMENT</strong></th>
<th><strong>INVESTMENT</strong></th>
<th><strong>PHILANTHROPY</strong></th>
<th><strong>DEALERSHIPS</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>21,394</td>
<td>$5.9B</td>
<td>$7.1M</td>
<td>174</td>
</tr>
<tr>
<td><strong>TOTAL JOBS</strong></td>
<td><strong>TOTAL INVESTMENT</strong></td>
<td><strong>STATE CONTRIBUTION</strong></td>
<td><strong>TOTAL DEALERSHIPS</strong></td>
</tr>
<tr>
<td>2,179</td>
<td>$1.1B</td>
<td>OVER $217M</td>
<td>11</td>
</tr>
<tr>
<td><strong>DIRECT JOBS</strong></td>
<td><strong>DIRECT INVESTMENT</strong></td>
<td><strong>STATE CONTRIBUTION CUMULATIVE</strong></td>
<td><strong>DEALERSHIPS</strong></td>
</tr>
<tr>
<td>19,215</td>
<td>$4.8B</td>
<td>OVER $1.15B</td>
<td>13</td>
</tr>
<tr>
<td><strong>INDIRECT JOBS</strong></td>
<td><strong>INDIRECT INVESTMENT</strong></td>
<td><strong>U.S. CONTRIBUTION CUMULATIVE</strong></td>
<td></td>
</tr>
</tbody>
</table>

### OUR IMPACT

- We have received 12 Energy Star Sustained Excellence Awards recognizing our U.S. manufacturing operations' long-term commitment to energy efficiency.
- We partner with nine parts and materials suppliers throughout the state.
- Since 1986, over 27 million Toyotas have rolled off the line in the U.S.
- Toyota and Lexus offer 14 hybrid models in the U.S., plus the Mirai FCV (in select markets). More than 3.2 million hybrids have been sold to date.

### FEATURED LOCATIONS

- Toyota Auto Body Company, Inc. (TABC), California
- Calty Design Research
- Toyota Motor North America, Research and Development, California (TMNA R&D California)
- TRD, U.S.A., Inc.
- Toyota Research Institute, Inc. (TRI-HQ)
At Toyota, we believe an automobile company can be a vehicle for change. That's why we are committed to helping make the world a better place. Our giving focus reflects our company's core areas of expertise and concern: personal mobility, education, the environment and the safety of drivers and passengers of all ages.

To date, Toyota has donated over $1.15 Billion to nonprofits across the U.S. In California, we've contributed more than $210 million to organizations, including:

- California State Parks Foundation
- LA Urban League
- Special Olympics
- Los Angeles County Alliance for Boys & Girls Clubs
- FIRST (For Inspiration and Recognition of Science and Technology)
- California Science Center
- Hispanic Scholarship Fund
- California Community Foundation
- Los Angeles LGBT Center
- JDRF (Juvenile Diabetes Research Foundation)