

# TOYOTA IN CALIFORNIA<sup>1</sup>

## EMPLOYMENT

**25,449**

TOTAL JOBS

**2,443**

DIRECT JOBS

**23,006**

INDIRECT JOBS<sup>2</sup>

## INVESTMENT

**\$6B**

TOTAL INVESTMENT

**\$2B**

DIRECT INVESTMENT

**\$4B**

INDIRECT INVESTMENT<sup>3</sup>

## PHILANTHROPY

**\$9.8M**

STATE CONTRIBUTION<sup>4</sup>

**\$192.3M**

STATE CONTRIBUTION<sup>5</sup>

OVER  
**\$982M**

U.S. CONTRIBUTION<sup>5</sup>

## DEALERSHIPS

**172**

TOTAL DEALERSHIPS<sup>6</sup>

## OUR IMPACT

- We have received 12 Energy Star Sustained Excellence Awards recognizing our U.S. manufacturing operations' long-term commitment to energy efficiency.
- We partner with nine parts and materials suppliers throughout the state.
- Since 1986, over 26 million Toyotas have rolled off the line in the U.S.
- Toyota and Lexus offer 14 hybrid models in the U.S., plus the Mirai FCV (in select markets).<sup>7</sup> More than 3.2 million hybrids have been sold to date.

<sup>1</sup> All data as of December 2017, except where noted. All figures are rounded and reported in U.S. dollars, except where noted. State and location investment figures are based on different parameters, therefore, figures may vary.<sup>2</sup> Represents 2017 dealer and supplier jobs<sup>3</sup> Includes U.S. and Puerto Rico.<sup>4</sup> CY 2017.<sup>5</sup> Cumulative to Date.<sup>6</sup> May represent more than one location.<sup>7</sup> As of CY 2017.

## FEATURED LOCATIONS

- Toyota Auto Body Company, Inc. (TABC), California
- Caltex Design Research
- Toyota Motor North America, Research and Development, California (TMNA R&D California)
- TRD, U.S.A., Inc.
- Toyota Research Institute, Inc. (TRI-HQ)

## FEATURED NON-PROFITS

At Toyota, we believe an automobile company can be a vehicle for change. That's why we are committed to helping make the world a better place. Our giving focus reflects our company's core areas of expertise and concern: personal mobility, education, the environment and the safety of drivers and passengers of all ages.

To date, Toyota has donated over \$982 million<sup>1</sup> to nonprofits across the U.S. In California, we've contributed more than \$192 million<sup>1</sup> to organizations, including:

- California State Parks Foundation
- LA Urban League
- Special Olympics
- Los Angeles County Alliance for Boys & Girls Clubs
- FIRST (For Inspiration and Recognition of Science and Technology)
- California Science Center
- Hispanic Scholarship Fund
- California Community Foundation
- Los Angeles LGBT Center
- JDRF (Juvenile Diabetes Research Foundation)

<sup>1</sup> Cumulative to Date.