### TOYOTA IN FLORIDA

#### EMPLOYMENT
- 11,797 TOTAL JOBS
- 9 DIRECT JOBS
- 11,788 INDIRECT JOBS

#### INVESTMENT
- $2.72B TOTAL INVESTMENT
- $26.5M DIRECT INVESTMENT
- $2.7B INDIRECT INVESTMENT

#### PHILANTHROPY
- $441K STATE CONTRIBUTION
- OVER $10M U.S. CONTRIBUTION

#### DEALERSHIPS
- 78 TOTAL DEALERSHIPS

### OUR IMPACT
- We have received 12 Energy Star Sustained Excellence Awards recognizing our U.S. manufacturing operations' long-term commitment to energy efficiency.
- Toyota's total investment in the U.S. has grown to $25 billion.
- Since 1986, over 26 million Toyotas have rolled off the line in the U.S.
- Toyota and Lexus offer 14 hybrid models in the U.S., plus the Mirai FCV (in select markets). More than 3.2 million hybrids have been sold to date.

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1 All data as of December 2018, except where noted. All figures are rounded and reported in U.S. dollars, except where noted. State and location investment figures are based on different parameters, therefore, figures may vary.  
2 Represents 2018 dealer and supplier jobs.  
3 Includes U.S. (not HI) and Puerto Rico.  
4 CY 2018.  
5 Cumulative to Date.  
6 May represent more than one location.  
7 As of CY 2018.
LOCATIONS

- Southeast Toyota Distributors, LLC (SET)
- Toyota Motor Sales, U.S.A., Inc., Product Quality Field Office

FEATURED NON-PROFITS

At Toyota, we believe an automobile company can be a vehicle for change. That’s why we are committed to helping make the world a better place. Our giving focus reflects our company’s core areas of expertise and concern: personal mobility, education, the environment and the safety of drivers and passengers of all ages.

To date, Toyota has donated over $1.05 Billion\(^1\) to nonprofits across the U.S. In Florida, we’ve contributed more than $9.7 million\(^1\) to organizations, including:

- Romy and Gaby SCI Foundation Inc.
- Boys and Girls Club
- Kidz In Motion, Inc.
- Take Stock In Children
- The Florida House Foundation of Sarasota, Inc.
- Literacy Services of Indian River County Inc.
- Pasco Education Foundation Inc.
- Youth Automotive Training Center of Broward Inc.

\(^1\) Cumulative to Date.