<table>
<thead>
<tr>
<th>EMPLOYMENT</th>
<th>INVESTMENT</th>
<th>PHILANTHROPY</th>
<th>DEALERSHIPS</th>
</tr>
</thead>
<tbody>
<tr>
<td>18,925</td>
<td>$5.5B</td>
<td>$1.4M</td>
<td>31</td>
</tr>
<tr>
<td>TOTAL JOBS</td>
<td>TOTAL INVESTMENT</td>
<td>STATE CONTRIBUTION^4</td>
<td>TOTAL DEALERSHIPS^4</td>
</tr>
<tr>
<td>7,532</td>
<td>$5.1B</td>
<td>OVER $38.9M</td>
<td></td>
</tr>
<tr>
<td>DIRECT JOBS</td>
<td>INDIRECT INVESTMENT^3</td>
<td>STATE CONTRIBUTION CY19</td>
<td></td>
</tr>
<tr>
<td>11,393</td>
<td>$368M</td>
<td>OVER $1.1B</td>
<td></td>
</tr>
<tr>
<td>INDIRECT JOBS^2</td>
<td></td>
<td>U.S. CONTRIBUTION CUMULATIVE</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

**VEHICLES PRODUCED**

- **Sienna**
  - Toyota Motor Manufacturing, Indiana, Inc. (TMMI)
  - since 1997 (in IN since 2003)

- **Sequoia**
  - Toyota Motor Manufacturing, Indiana, Inc. (TMMI)
  - since 2000

- **Highlander/Highlander Hybrid**
  - Toyota Motor Manufacturing, Indiana, Inc. (TMMI)
  - since 2009 (Highlander Hybrid in IN since 2013)

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^1 All data as of December 31, 2019, except where noted. All figures are rounded and reported as U.S. dollars, except where noted. State and location investment figures are based on different parameters; therefore, figures may vary. ^2 Represents direct dealer and Toyota-dedicated supplier employees. ^3 Includes U.S. (not HI) and Puerto Rico. ^4 CY 2019. ^5 Cumulative to Date. ^6 May represent more than one location.
OUR IMPACT

- We have received 12 Energy Star Sustained Excellence Awards recognizing our U.S. manufacturing operations' long-term commitment to energy efficiency.
- We partner with approximately 80 parts and materials suppliers throughout the state.
- Toyota's total investment in the U.S. has grown to $28.2 billion.
- Since 1986, over 27 million Toyotas have rolled off the line in the U.S.
- Toyota and Lexus offer 14 hybrid models in the U.S., plus the Mirai FCV (in select markets). More than 3.2 million hybrids have been sold to date.

FEATURED LOCATIONS

- Toyota Motor Manufacturing, Indiana, Inc. (TMMI)
- Toyota Industrial Equipment Manufacturing, Inc.

FEATURED NON-PROFITS

At Toyota, we believe an automobile company can be a vehicle for change. That's why we are committed to helping make the world a better place. Our giving focus reflects our company's core areas of expertise and concern: personal mobility, education, the environment and the safety of drivers and passengers of all ages.

To date, Toyota has donated over $1.1 billion to nonprofits across the U.S. In Indiana, we've contributed more than $38.9 million to organizations, including:

- American Red Cross
- Habitat for Humanity of Gibson County
- Indiana FIRST Robotics
- North Gibson School Corporation
- Project Lead The Way, Inc.
- Southern Indiana Career & Technical Center
- South Gibson School Corporation
- East Gibson School Corporation
- The Salvation Army
- United Way of Gibson County
- University of Evansville
- WNIN Tri-State Public Media
- YMCA of Southwestern Indiana
- Youth First, Inc.
- Evansville Vanderburgh School Corporation

1 As of CY 2019 2 Cumulative to Date.