### EMPLOYMENT

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<table>
<thead>
<tr>
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<tbody>
<tr>
<td>TOTAL JOBS</td>
<td>24,793</td>
</tr>
<tr>
<td>DIRECT JOBS</td>
<td>9,482</td>
</tr>
<tr>
<td>INDIRECT JOBS</td>
<td>15,311</td>
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</tbody>
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### INVESTMENT

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<table>
<thead>
<tr>
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<tbody>
<tr>
<td>TOTAL INVESTMENT</td>
<td>$8.1B</td>
</tr>
<tr>
<td>DIRECT INVESTMENT</td>
<td>$7.8B</td>
</tr>
<tr>
<td>INDIRECT INVESTMENT</td>
<td>$300M</td>
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</tbody>
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### PHILANTHROPY

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<thead>
<tr>
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<tbody>
<tr>
<td>STATE CONTRIBUTION</td>
<td>$5.7M</td>
</tr>
<tr>
<td>U.S. CONTRIBUTION</td>
<td>$1.05B</td>
</tr>
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### DEALERSHIPS

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<tbody>
<tr>
<td>TOTAL DEALERSHIPS</td>
<td>22</td>
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</tbody>
</table>

### VEHICLES PRODUCED

- **Camry**
  - Toyota Motor Manufacturing, Kentucky, Inc. (TMMK)
  - Since 1988 (Camry Hybrid in KY since 2006)

- **Avalon**
  - Toyota Motor Manufacturing, Kentucky, Inc. (TMMK)
  - Since 1994 (Avalon Hybrid in KY since 2012)

- **Lexus ES 350**
  - Toyota Motor Manufacturing, Kentucky, Inc. (TMMK)
  - Since 2015

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1. All data as of December 2018, except where noted. All figures are rounded and reported in U.S. dollars, except where noted. State and location investment figures are based on different parameters, therefore, figures may vary. 2 Represents 2018 dealer and supplier jobs. 3 As of March 14, 2019. 4 Includes U.S. (not HI) and Puerto Rico. 5 CY 2018. 6 Cumulative to Date. 7 May represent more than one location.
OUR IMPACT

- We have received 12 Energy Star Sustained Excellence Awards recognizing our U.S. manufacturing operations' long-term commitment to energy efficiency.
- We partner with nearly 105 parts and materials suppliers throughout the state.
- Toyota's total investment in the U.S. has grown to $26.6 billion.
- Since 1986, over 27 million Toyotas have rolled off the line in the U.S.
- Toyota and Lexus offer 15 hybrid models in the U.S., plus the Mirai FCV (in select markets). More than 3.2 million hybrids have been sold to date.

FEATURED LOCATIONS

- Production Engineering & Manufacturing Center, Georgetown, KY (PEMC)
- Toyota Motor Manufacturing, Kentucky, Inc. (TMMK)
- Toyota Connected

FEATURED NON-PROFITS

At Toyota, we believe an automobile company can be a vehicle for change. That’s why we are committed to helping make the world a better place. Our giving focus reflects our company’s core areas of expertise and concern: personal mobility, education, the environment and the safety of drivers and passengers of all ages.

To date, Toyota has donated over $1.05 billion to nonprofits across the U.S. In Kentucky, we’ve contributed more than $137 million to organizations, including:

- Urban League (Lexington-Fayette County, Louisville)
- Teach for America Appalachia
- Governor’s Scholars Program
- Alive @ 25
- United Way of the Bluegrass
- Bluegrass Miracle League
- Junior Achievement of the Bluegrass
- Governor’s School for the Arts
- United Way Born Learning Academy
- Georgetown College
- Special Olympics, Kentucky

1 As of CY 2018. 2 Cumulative to Date.