## TOYOTA IN MICHIGAN

<table>
<thead>
<tr>
<th><strong>EMPLOYMENT</strong></th>
<th><strong>INVESTMENT</strong></th>
<th><strong>PHILANTHROPY</strong></th>
<th><strong>DEALERSHIPS</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>14,064</td>
<td>$1.87B</td>
<td>$1.3M</td>
<td>33</td>
</tr>
<tr>
<td>2,020</td>
<td>$1.5B</td>
<td></td>
<td></td>
</tr>
<tr>
<td>12,044</td>
<td>$371M</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL JOBS</td>
<td>TOTAL INVESTMENT</td>
<td>STATE CONTRIBUTION</td>
<td>TOTAL DEALERSHIPS</td>
</tr>
<tr>
<td>DIRECT JOBS</td>
<td>DIRECT INVESTMENT</td>
<td>OVER $41M</td>
<td>OVER $1.15B</td>
</tr>
<tr>
<td>INDIRECT JOBS</td>
<td>INDIRECT INVESTMENT</td>
<td>STATE CONTRIBUTION CUMULATIVE</td>
<td>U.S. CONTRIBUTION CUMULATIVE</td>
</tr>
</tbody>
</table>

### OUR IMPACT

- We have received 12 Energy Star Sustained Excellence Awards recognizing our U.S. manufacturing operations' long-term commitment to energy efficiency.
- We partner with nearly 80 parts and materials suppliers throughout the state.
- Toyota's total investment in the U.S. has grown to $30.6 billion.
- Since 1986, over 27 million Toyotas have rolled off the line in the U.S.
- Toyota and Lexus offer 14 hybrid models in the U.S., plus the Mirai FCV (in select markets). More than 3.2 million hybrids have been sold to date.

### FEATURED LOCATIONS

- Toyota Motor North America, Research and Development (TMNA R&D)
- Toyota Research Institute, Inc. (TRI-ANN)
- Toyota Research Institute, North America (TRI-NA)
- Collaborative Safety Research Center (CSRC)
At Toyota, we believe an automobile company can be a vehicle for change. That's why we are committed to helping make the world a better place. Our giving focus reflects our company's core areas of expertise and concern: personal mobility, education, the environment and the safety of drivers and passengers of all ages.

To date, Toyota has donated over $1.15 Billion\(^3\) to nonprofits across the U.S. In Michigan, we've contributed more than 39.9 million\(^3\) to organizations, including:

- Boys & Girls Clubs of Southeastern Michigan - Dauch NFL/YET
- Habitat for Humanity of Huron Valley
- FIRST Robotics (FIRST in Michigan)
- Detroit Institute of Arts Founders Society
- United Way
- Leukemia & Lymphoma Society
- Michigan Science Center
- Society of Women Engineers
- Science and Engineering Fair of Metro Detroit