### TOYOTA IN MISSOURI

<table>
<thead>
<tr>
<th>EMPLOYMENT</th>
<th>INVESTMENT</th>
<th>PHILANTHROPY</th>
<th>DEALERSHIPS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>4,315</strong></td>
<td><strong>$1.2B</strong></td>
<td><strong>$550.3K</strong></td>
<td><strong>27</strong></td>
</tr>
<tr>
<td><strong>1,004</strong></td>
<td><strong>$788M</strong></td>
<td><strong>STATE CONTRIBUTION</strong></td>
<td></td>
</tr>
<tr>
<td><strong>3,311</strong></td>
<td><strong>$433M</strong></td>
<td><strong>OVER $7.9M</strong></td>
<td></td>
</tr>
<tr>
<td><strong>DIRECT JOBS</strong></td>
<td><strong>DIRECT INVESTMENT</strong></td>
<td><strong>STATE CONTRIBUTION</strong></td>
<td></td>
</tr>
<tr>
<td><strong>INDIRECT JOBS</strong></td>
<td><strong>INDIRECT INVESTMENT</strong></td>
<td><strong>U.S. CONTRIBUTION</strong></td>
<td></td>
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</tbody>
</table>

### OUR IMPACT

- We partner with over 10 parts and materials suppliers throughout the state.
- We have received 12 Energy Star Sustained Excellence Awards recognizing our U.S. manufacturing operations’ long-term commitment to energy efficiency.
- Toyota’s total investment in the U.S. has grown to $26.6 billion.
- Since 1986, over 27 million Toyotas have rolled off the line in the U.S.
- Toyota and Lexus offer 15 hybrid models in the U.S., plus the Mirai FCV (in select markets). More than 3.2 million hybrids have been sold to date.

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1 All data as of December 2018, except where noted. All figures are rounded and reported in U.S. dollars, except where noted. State and location investment figures are based on different parameters, therefore, figures may vary.2 This figure captures consolidated impact of multiple locations.3 Represents 2018 dealer and supplier jobs.4 As of March 14, 2019.5 Includes U.S. (not HI) and Puerto Rico.6 CY 2018.7 Cumulative to Date.8 May represent more than one location.9 As of CY 2018.
FEATURED LOCATIONS

- Toyota Motor Manufacturing, Missouri (TMMMO)

FEATURED NON-PROFITS

At Toyota, we believe an automobile company can be a vehicle for change. That's why we are committed to helping make the world a better place. Our giving focus reflects our company’s core areas of expertise and concern: personal mobility, education, the environment and the safety of drivers and passengers of all ages.

To date, Toyota has donated over $1.05 billion\(^1\) to nonprofits across the U.S. In Missouri, we’ve contributed more than $7.9 million\(^1\) to organizations, including:

- Diversity Awareness Partnership
- Earthwise Industries
- Foundation State Technical College of Missouri
- Boys & Girls Clubs of Greater Kansas City - Wyandotte County
- Special Olympics Missouri
- Disabled Athlete Sports Association
- Missouri Chamber of Commerce
- Boys & Girls Clubs of St. Charles - St. Charles Unit
- Friends of Kids with Cancer

\(^1\) Cumulative to Date.