<table>
<thead>
<tr>
<th>EMPLOYMENT</th>
<th>INVESTMENT</th>
<th>PHILANTHROPY</th>
<th>DEALERSHIPS</th>
</tr>
</thead>
<tbody>
<tr>
<td>4,218</td>
<td>$914.9M</td>
<td>$85K</td>
<td>42</td>
</tr>
<tr>
<td>TOTAL JOBS</td>
<td>TOTAL INVESTMENT</td>
<td>STATE CONTRIBUTION</td>
<td>TOTAL DEALERSHIPS</td>
</tr>
<tr>
<td>420</td>
<td>$97.4M</td>
<td>OVER $15.2M</td>
<td></td>
</tr>
<tr>
<td>DIRECT JOBS</td>
<td>$817.5M</td>
<td>STATE CONTRIBUTION</td>
<td></td>
</tr>
<tr>
<td>3,798</td>
<td>INDIRECT JOBS</td>
<td>CUMULATIVE</td>
<td></td>
</tr>
<tr>
<td>INDIRECT JOBS</td>
<td>INDIRECT INVESTMENT</td>
<td>CUMULATIVE</td>
<td></td>
</tr>
</tbody>
</table>

**OUR IMPACT**

- We have received 12 Energy Star Sustained Excellence Awards recognizing our U.S. manufacturing operations’ long-term commitment to energy efficiency.
- Toyota’s total investment in the U.S. has grown to $28.2 billion.
- Since 1986, over 26 million Toyotas have rolled off the line in the U.S.
- Toyota and Lexus offer 14 hybrid models in the U.S., plus the Mirai FCV (in select markets). More than 3.2 million hybrids have been sold to date.

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1. All data as of December 31, 2019, except where noted. All figures are rounded and reported as U.S. dollars, except where noted. State and location investment figures are based on different parameters; therefore, figures may vary.  
2. Represents direct dealer and Toyota-dedicated supplier employees.  
3. Includes U.S. (not HI) and Puerto Rico.  
5. Cumulative to Date.  
6. May represent more than one location.  
7. As of CY 2019.
LOCATIONS

- Toyota Motor North America, Inc.
- Toyota Motor North America, Inc., Product Quality Field Office
- Toyota Financial Services (TFS)
- Lexus Division – Eastern Area
- Toyota Logistics Services, Inc.

FEATURED NON-PROFITS

At Toyota, we believe an automobile company can be a vehicle for change. That’s why we are committed to helping make the world a better place. Our giving focus reflects our company’s core areas of expertise and concern: personal mobility, education, the environment and the safety of drivers and passengers of all ages.

To date, Toyota has donated over $1.1 billion\(^1\) to nonprofits across the U.S. In New Jersey, we’ve contributed more than $15.2 million\(^1\) to organizations, including:

- Hackensack Medical Center Foundation
- Valerie Fund
- Autism Speaks Inc
- Rutgers Business School - Newark and New Brunswick
- Boys & Girls Club of Patterson and Passaic
- Link Education Partners Inc.
- March of Dimes Foundation
- Chilton Memorial Hospital Foundation Inc
- Marine Corps Scholarship Foundation Inc.

\(^1\) Cumulative to Date.