**Toyot a in New Jersey**

<table>
<thead>
<tr>
<th><strong>Employment</strong></th>
<th><strong>Investment</strong></th>
<th><strong>Philanthropy</strong></th>
<th><strong>Dealerships</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL JOBS</td>
<td>TOTAL INVESTMENT</td>
<td>STATE CONTRIBUTION</td>
<td>TOTAL DEALERSHIPS</td>
</tr>
<tr>
<td>4,218</td>
<td>$914.9M</td>
<td>$85K</td>
<td>42</td>
</tr>
<tr>
<td>DIRECT JOBS</td>
<td>DIRECT INVESTMENT</td>
<td>OVER $15.2M</td>
<td></td>
</tr>
<tr>
<td>420</td>
<td>$97.4M</td>
<td></td>
<td></td>
</tr>
<tr>
<td>INDIRECT JOBS</td>
<td>INDIRECT INVESTMENT</td>
<td>OVER $1.1B</td>
<td></td>
</tr>
<tr>
<td>3,798</td>
<td>$817.5M</td>
<td>CUMULATIVE</td>
<td></td>
</tr>
</tbody>
</table>

**Our Impact**

- We have received 12 Energy Star Sustained Excellence Awards recognizing our U.S. manufacturing operations' long-term commitment to energy efficiency.
- Toyota's total investment in the U.S. has grown to $28.2 billion.
- Since 1986, over 26 million Toyotas have rolled off the line in the U.S.
- Toyota and Lexus offer 14 hybrid models in the U.S., plus the Mirai FCV (in select markets). More than 3.2 million hybrids have been sold to date.
LOCATIONS

- Toyota Motor North America, Inc.
- Toyota Motor North America, Inc., Product Quality Field Office
- Toyota Financial Services (TFS)
- Lexus Division – Eastern Area
- Toyota Logistics Services, Inc.

FEATURED NON-PROFITS

At Toyota, we believe an automobile company can be a vehicle for change. That's why we are committed to helping make the world a better place. Our giving focus reflects our company's core areas of expertise and concern: personal mobility, education, the environment and the safety of drivers and passengers of all ages.

To date, Toyota has donated over $1.1 billion\(^1\) to nonprofits across the U.S. In New Jersey, we've contributed more than $15.2 million\(^1\) to organizations, including:

- Hackensack Medical Center Foundation
- Valerie Fund
- Autism Speaks Inc
- Rutgers Business School - Newark and New Brunswick
- Boys & Girls Club of Patterson and Passaic
- Link Education Partners Inc.
- March of Dimes Foundation
- Chilton Memorial Hospital Foundation Inc
- Marine Corps Scholarship Foundation Inc.

\(^1\) Cumulative to Date.