### Employment

<table>
<thead>
<tr>
<th></th>
<th>EMPLOYMENT</th>
<th>INVESTMENT</th>
<th>PHILANTHROPY</th>
<th>DEALERSHIPS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jobs</td>
<td>5,875</td>
<td>$1.2B</td>
<td>$4.4M</td>
<td>78</td>
</tr>
<tr>
<td>Direct</td>
<td>36</td>
<td>$17.4M</td>
<td>Over $89M</td>
<td>Total</td>
</tr>
<tr>
<td>Indirect</td>
<td>5,839</td>
<td>$1.2B</td>
<td>Over $982M</td>
<td>Total</td>
</tr>
</tbody>
</table>

### Our Impact

- We have received 12 Energy Star Sustained Excellence Awards recognizing our U.S. manufacturing operations’ long-term commitment to energy efficiency.
- Toyota’s total investment in the U.S. has grown to $25 billion.
- Since 1986, over 26 million Toyotas have rolled off the line in the U.S.
- Toyota and Lexus offer 14 hybrid models in the U.S., plus the Mirai FCV (in select markets). More than 3.2 million hybrids have been sold to date.

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1. All data as of December 2017, except where noted. All figures are rounded and reported in U.S. dollars, except where noted. State and location investment figures are based on different parameters, therefore, figures may vary.
2. Represents 2017 dealer and supplier jobs.
5. Cumulative to Date.
6. May represent more than one location.
At Toyota, we believe an automobile company can be a vehicle for change. That’s why we are committed to helping make the world a better place. Our giving focus reflects our company’s core areas of expertise and concern: personal mobility, education, the environment and the safety of drivers and passengers of all ages.

To date, Toyota has donated over $982 million\(^1\) to nonprofits across the U.S. In New York, we’ve contributed more than $89.1 million\(^1\) to organizations, including:

- Girl Scout Council of the United States of America
- The Trevor Project
- Clinton Global Initiative America
- Catalyst
- Hot Bread Kitchen Ltd.
- Point Foundation
- Gay & Lesbian Alliance Against Defamation
- National Urban League
- Hispanic Federation
- Center for Science Teaching and Learning

\(^1\) Cumulative to Date.