## OUR IMPACT

- We have received 12 Energy Star Sustained Excellence Awards recognizing our U.S. manufacturing operations’ long-term commitment to energy efficiency.
- We partner with over 15 parts and materials suppliers throughout the state.
- Toyota’s total investment in the U.S. has grown to $28.2 billion.
- Since 1986, over 26 million Toyotas have rolled off the line in the U.S.
- Toyota and Lexus offer 14 hybrid models in the U.S., plus the Mirai FCV (in select markets). More than 3.2 million hybrids have been sold to date.

### EMPLOYMENT

<table>
<thead>
<tr>
<th>TOTAL JOBS</th>
<th>DIRECT JOBS</th>
<th>INDIRECT JOBS</th>
</tr>
</thead>
<tbody>
<tr>
<td>6,714</td>
<td>49</td>
<td>6,665</td>
</tr>
</tbody>
</table>

### INVESTMENT

<table>
<thead>
<tr>
<th>TOTAL INVESTMENT</th>
<th>DIRECT INVESTMENT</th>
<th>INDIRECT INVESTMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>$928M</td>
<td>$46M</td>
<td>$881.5M</td>
</tr>
</tbody>
</table>

### PHILANTHROPY

<table>
<thead>
<tr>
<th>STATE CONTRIBUTION</th>
<th>U.S. CONTRIBUTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>$273.5K</td>
<td>$1.1B</td>
</tr>
</tbody>
</table>

### DEALERSHIPS

<table>
<thead>
<tr>
<th>TOTAL DEALERSHIPS</th>
<th>46</th>
</tr>
</thead>
</table>

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1. All data as of December 31, 2019, except where noted. All figures are rounded and reported as U.S. dollars, except where noted. State and location investment figures are based on different parameters; therefore, figures may vary.
2. Represents direct dealer and Toyota-dedicated supplier employees.
3. Includes U.S. (not HI) and Puerto Rico.
5. Cumulative to date.
6. May represent more than one location.
7. As of CY 2019.
At Toyota, we believe an automobile company can be a vehicle for change. That's why we are committed to helping make the world a better place. Our giving focus reflects our company's core areas of expertise and concern: personal mobility, education, the environment and the safety of drivers and passengers of all ages.

To date, Toyota has donated over $1.1 billion¹ to nonprofits across the U.S. In North Carolina, we've contributed more than $3.4 million¹ to organizations, including:

- I Am A Leader.org
- Good Shepherd Ministries of Wilmington Inc
- Greensboro Symphony Orchestra Incorporated
- Alamance County Meals on Wheels Inc
- Bennett College
- Boys & Girls Clubs of the Coastal Plain, Inc.
- Cystic Fibrosis Foundation
- Boy Scouts of America
- American National Red Cross
- Kyle Busch Foundation

¹ Cumulative to Date.