### TOYOTA IN TENNESSEE

<table>
<thead>
<tr>
<th>EMPLOYMENT</th>
<th>INVESTMENT</th>
<th>PHILANTHROPY</th>
<th>DEALERSHIPS</th>
</tr>
</thead>
<tbody>
<tr>
<td>17,310</td>
<td>$1.45B</td>
<td>$278.5K</td>
<td>31</td>
</tr>
<tr>
<td>TOTAL JOBS</td>
<td>TOTAL INVESTMENT</td>
<td>STATE CONTRIBUTION</td>
<td>TOTAL DEALERSHIPS</td>
</tr>
<tr>
<td>291</td>
<td>$954M</td>
<td>OVER $4.4M</td>
<td></td>
</tr>
<tr>
<td>DIRECT JOBS</td>
<td>INDIRECT JOBS</td>
<td>DIRECT INVESTMENT</td>
<td>DIRECT INVESTMENT</td>
</tr>
<tr>
<td>17,019</td>
<td>$495M</td>
<td>INDIRECT INVESTMENT</td>
<td>INDIRECT INVESTMENT</td>
</tr>
<tr>
<td>STATE CONTRIBUTION</td>
<td>U.S. CONTRIBUTION</td>
<td>OVER $1.05B</td>
<td>$1.05B</td>
</tr>
<tr>
<td>OVER $4.4M</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>STATE CONTRIBUTION</td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>

### OUR IMPACT

- We have received 12 Energy Star Sustained Excellence Awards recognizing our U.S. manufacturing operations' long-term commitment to energy efficiency.
- We partner with approximately 55 parts and materials suppliers throughout the state.
- Toyota's total investment in the U.S. has grown to $26.6 billion.
- Since 1986, over 27 million Toyotas have rolled off the line in the U.S.
- Toyota and Lexus offer 15 hybrid models in the U.S., plus the Mirai FCV (in select markets). More than 3.2 million hybrids have been sold to date.

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1. All data as of December 2018, except where noted. All figures are rounded and reported in U.S. dollars, except where noted. State and location investment figures are based on different parameters, therefore, figures may vary.
2. Represents 2018 dealer and supplier jobs.
3. As of March 14, 2019.
4. Includes U.S. (not HI) and Puerto Rico.
5. CY 2018.
6. Cumulative to Date.
7. May represent more than one location.
8. As of CY 2018.
At Toyota, we believe an automobile company can be a vehicle for change. That’s why we are committed to helping make the world a better place. Our giving focus reflects our company’s core areas of expertise and concern: personal mobility, education, the environment and the safety of drivers and passengers of all ages.

To date, Toyota has donated over $1.05 billion\(^1\) to non profits across the U.S. In Tennessee, we’ve contributed more than $4.4 million\(^1\) to organizations, including:

- Boys and Girls Club of Tennessee
- Carl Perkins Center for the Prevention of Child Abuse
- Jackson Symphony
- Animal Care Trust
- Knoxville Habitat for Humanity
- Regional Inter-Faith Association
- Jackson Chamber of Commerce
- American Heart Association
- Lorraine Civil Rights Museum Foundation

\(^1\) Cumulative to Date.