## OUR IMPACT

- We have received 12 Energy Star Sustained Excellence Awards recognizing our U.S. manufacturing operations’ long-term commitment to energy efficiency.
- Toyota’s total investment in the U.S. has grown to $28.2 billion.
- Since 1986, over 26 million Toyotas have rolled off the line in the U.S.
- Toyota and Lexus offer 14 hybrid models in the U.S., plus the Mirai FCV (in select markets). More than 3.2 million hybrids have been sold to date.

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<table>
<thead>
<tr>
<th>EMPLOYMENT</th>
<th>INVESTMENT</th>
<th>PHILANTHROPY</th>
<th>DEALERSHIPS</th>
</tr>
</thead>
<tbody>
<tr>
<td>2,191</td>
<td>$510M</td>
<td>$43K</td>
<td>27</td>
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<tr>
<td>4</td>
<td>$34.7M</td>
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<tr>
<td>2,187</td>
<td>$475.2M</td>
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</tbody>
</table>

### Notes

1. All data as of December 31, 2019, except where noted. All figures are rounded and reported as U.S. dollars, except where noted. State and location investment figures are based on different parameters; therefore, figures may vary.
2. Represents direct dealer and Toyota-dedicated supplier employees.
3. Includes U.S. (not HI) and Puerto Rico.
5. Cumulative to Date.
6. May represent more than one location.
7. As of CY 2019.