### Toyota By The Numbers

Toyota has been a part of the cultural fabric in the U.S. for 61 years. See below for a showcase of our commitment to the U.S.

| 34 | YEARS MANUFACTURING in the U.S. |
| 2,383,349 | 2019 VEHICLES SOLD IN THE U.S. |
| 1,194,348 | 2019 VEHICLES PRODUCED IN THE U.S. |
| $35.3B | PARTS AND MATERIALS PURCHASED |
| $28.4B | DIRECT INVESTMENT IN THE U.S. |
| OVER 186,000 | PEOPLE WORKING ACROSS THE U.S. |
| 10 | PLANTS IN THE U.S. AND 14 IN NORTH AMERICA. |
| NEARLY 1,500 | TOYOTA AND LEXUS DEALERS |
| 28.8M | VEHICLES BUILT IN THE U.S. AND COUNTING |
| $30.2B | DEALER INVESTMENT IN THE U.S. |
| OVER $1M | SPENT GLOBALLY EVERY HOUR ON R&D |
| $1.1B | IN TOTAL U.S. DONATIONS |
| NEARLY 170,000 | U.S.-BUILT TOYOTAS EXPORTED TO 30 COUNTRIES IN 2019 |
| 14 | HYBRID MODELS IN THE U.S. PLUS THE MIRAI FCV IN SELECT MARKETS |
| 13 | SITES WITH CERTIFIED WILDLIFE HABITAT CONSERVATION PROGRAMS |
| 470,100 | JOBS CREATED IN THE U.S. |

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### Our History

- **1957**: Toyota Motor Sales established
- **1972**: Manufacturing operations begin in U.S.
- **1973**: Calty Design Research established
- **1977**: Toyota Technical Center, U.S.A. incorporated
- **1986**: Toyota breaks ground in Georgetown, KY. The future home of TMMK, Toyota's first wholly-owned vehicle manufacturing plant in the U.S.
- **1987**: Toyota U.S.A. Foundation established
- **1993**: Arizona Proving Ground established
- **1996**: North American manufacturing headquarters established
- **1997**: Five millionth North American vehicle produced
- **2000**: First hybrid vehicle sold in U.S.
- **2002**: Ten millionth North American vehicle produced
- **2006**: Hybrid production begins in U.S.
- **2008**: One millionth Prius sold globally
- **2010**: Toyota North American Center for Quality Excellence established
- **2011**: Collaborative Safety Research Center (CSRC) launched
- **2012**: 25 Millionth North American vehicle produced
- **2015**: Toyota breaks ground on its new North American headquarters in Plano, Texas

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Dots represent category presence within a state and not quantity of location.

- **Offices**
- **Engineering & Manufacturing**
- **Design, Research & Development**
- **Dealerships**

**Sienna**
- since 1997
- (in IN since 2003)

**Sequoia**
- since 2000
- (Highlander Hybrid in IN since 2013)

**Highlander**
- since 2009
- (Camry Hybrid in KY since 2006)

**Camry**
- since 1998
- (Camry Hybrid in KY since 2006)

**Avalon**
- since 1994
- (Avalon Hybrid in KY since 2012)

**Lexus ES 350**
- since 2015

**Tacoma**
- since 1991
- (in TX since 2010)

**Tundra**
- since 1998
- (in TX since 2006)

**Corolla**
- since 1996
- (in MS since 2011)

**INDIANA**
- since 2003
**TEXAS**
- since 2006
**KENTUCKY**
- since 2012
**MISSISSIPPI**
2019 TOYOTA OPERATIONS BY STATE

UNITED STATES

American Made Vehicles

Many of the Toyotas you see on the road are assembled right here in your own backyard. See all of the vehicles that roll off the line in our U.S. plants, below.

**INDIANA**
- Sienna: Toyota Motor Manufacturing, Indiana, Inc. (TMMI) since 1997 (in IN since 2003)
- Sequoia: Toyota Motor Manufacturing, Indiana, Inc. (TMMI) since 2000
- Highlander: Toyota Motor Manufacturing, Indiana, Inc. (TMMI) since 2009 (Highlander Hybrid in IN since 2013)

**TEXAS**
- Tacoma: Toyota Motor Manufacturing, Texas, Inc. (TMMTX) since 1991 (in TX since 2010)
- Tundra: Toyota Motor Manufacturing, Texas, Inc. (TMMTX) since 1998 (in TX since 2006)

**KENTUCKY**
- Camry: Toyota Motor Manufacturing, Kentucky, Inc. (TMMK) since 1988 (Camry Hybrid in KY since 2006)
- Avalon: Toyota Motor Manufacturing, Kentucky, Inc. (TMMK) since 1994 (Avalon Hybrid in KY since 2012)
- Lexus ES 350: Toyota Motor Manufacturing, Kentucky, Inc. (TMMK) since 2015

**MISSISSIPPI**
- Corolla: Toyota Motor Manufacturing, Mississippi, Inc. (TMMMS) since 1986 (in MS Since 2011)

1 Toyota vehicles and components assembled using U.S. and globally sourced parts.
## Engineering & Manufacturing

### Locations

<table>
<thead>
<tr>
<th>Company</th>
<th>Headquartered</th>
<th>Branch Office</th>
<th>Established</th>
</tr>
</thead>
<tbody>
<tr>
<td>Toyota Info Technology Center, U.S.A., Inc.</td>
<td>Mountain View, California</td>
<td>New York</td>
<td>2001</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company</th>
<th>Headquartered</th>
<th>Locations</th>
<th>Established</th>
</tr>
</thead>
<tbody>
<tr>
<td>Toyota Motor North America, Research and Development (TMNA R&amp;D)</td>
<td>Saline, MI</td>
<td>Ann Arbor, MI and Gardena, CA</td>
<td>1977</td>
</tr>
</tbody>
</table>

### Operations

<table>
<thead>
<tr>
<th>Company</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Calty Design Research, Inc.</td>
<td>Provides innovative design solutions for Toyota and Lexus product development, and supports North American production design, including color and trim. Activities include research, advanced design, competition design, production design, and philanthropic outreach. Calty has contributed styling for production models such as the '13 Toyota Avalon, '14 Tundra, '14 Highlander, '15 Camry, '16 Tacoma, '18 CHR, '18 Lexus LC500, '18 Camry, and created the concept vehicles FUN-vii, Lexus LF-LC, U-Squared, FT-1, Concept-i and FT-4X.</td>
</tr>
<tr>
<td>Toyota Motor North America, Research and Development (TMNA R&amp;D)</td>
<td>Provides everything from engineering design and prototype building to testing and evaluation of vehicles, parts and materials for Toyota's North American vehicles. It is also the home of Toyotas newly established North American purchasing and supplier center. With facilities in Michigan, California and Arizona, TMNA R&amp;D also handles emissions certification, technical research, regulatory affairs and more. The Gardena campus is engaged in engineering design, vehicle evaluation, powertrain development &amp; calibration, regulatory affairs, and alternative powertrain research for Toyota and Lexus vehicles manufactured or sold in North America.</td>
</tr>
<tr>
<td>Toyota Info Technology Center, U.S.A., Inc.</td>
<td>Evaluates and develops new technologies to contribute to Toyota’s next-generation in-car service and application platforms for improved communications, safety, efficiency, and performance.</td>
</tr>
</tbody>
</table>

### Investment

<table>
<thead>
<tr>
<th>Company</th>
<th>Investment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Calty Design Research, Inc.</td>
<td>$7.4M</td>
</tr>
<tr>
<td>Toyota Motor North America, Research and Development (TMNA R&amp;D)</td>
<td>N/A</td>
</tr>
<tr>
<td>Toyota Info Technology Center, U.S.A., Inc.</td>
<td>N/A</td>
</tr>
</tbody>
</table>

### Employment

<table>
<thead>
<tr>
<th>Company</th>
<th>Employment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Calty Design Research, Inc.</td>
<td>105</td>
</tr>
<tr>
<td>Toyota Motor North America, Research and Development (TMNA R&amp;D)</td>
<td>1,693</td>
</tr>
<tr>
<td>Toyota Info Technology Center, U.S.A., Inc.</td>
<td>N/A</td>
</tr>
</tbody>
</table>

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1 This figure captures consolidated impact of multiple locations.
## 2019 TOYOTA OPERATIONS BY STATE

### UNITED STATES

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Manufacturing Plant Location</th>
<th>Established Year</th>
<th>Description</th>
<th>2019 Investment</th>
<th>Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Toyota Auto Body Company, Inc. (TABC), California</td>
<td>Manufacturing plant in Long Beach, California</td>
<td>1972</td>
<td>TABC, Toyota's first North American manufacturing plant produces sheet metal and aluminum components, weld sub-assemblies, steering columns, catalytic converters, and painted service parts for Toyota's North American manufacturing facilities, Tesla Motors, Toyota Motor North America, Inc. and for export to Japan.</td>
<td>$434M</td>
<td>292</td>
</tr>
<tr>
<td>Toyota Motor Manufacturing, Kentucky, Inc. (TMMK)</td>
<td>Manufacturing plant in Georgetown, Kentucky</td>
<td>1986</td>
<td>TMMK, Toyota's largest manufacturing facility in the world, assembles the Avalon, Avalon Hybrid, Camry, Camry Hybrid and the Lexus ES 350. In addition, TMMK builds 4-cylinder and V6 engines and powertrain parts. TMMK is the first plant in the U.S. to produce a Lexus vehicle.</td>
<td>$8B</td>
<td>8,000</td>
</tr>
<tr>
<td>Bodine Aluminum, Inc.</td>
<td>Manufacturing plants in St. Louis and Troy, Missouri, and Jackson, Tennessee. Established in 1912 and purchased by Toyota in 1990.</td>
<td></td>
<td>For over a century, Bodine Aluminum has built a reputation for technological leadership and great craftsmanship in aluminum castings. Acquired in 1990 by Toyota, Bodine immediately became an integral part of our manufacturing operations across North America. Today, 1,300 Bodine team members in plants in St. Louis and Troy, Missouri, and in Jackson, Tennessee, produce engine and transmission components for use in all of our U.S. manufacturing facilities.</td>
<td>$737M</td>
<td>1,200</td>
</tr>
<tr>
<td>Toyota Motor Manufacturing, Indiana, Inc. (TMMI)</td>
<td>Manufacturing plant in Princeton, Indiana</td>
<td>1996</td>
<td>TMMI assembles the Highlander, Highlander Hybrid, Sequoia, and Sienna.</td>
<td>$5B</td>
<td>5,400</td>
</tr>
<tr>
<td>Toyota Motor Manufacturing, West Virginia, Inc. (TMMWV)</td>
<td>Manufacturing plant in Buffalo, West Virginia</td>
<td>1996</td>
<td>TMMWV manufactures 4-cylinder engines for the Corolla and V6 engines for the Highlander and Sienna. In addition, TMMWV manufactures 6-speed automatic transmissions for Avalon, Camry, Highlander, RAV4, Sienna, and Lexus ES 350.</td>
<td>$1.53B</td>
<td>1,400</td>
</tr>
<tr>
<td>Toyota Motor Manufacturing, Alabama, Inc. (TMMAL)</td>
<td>Manufacturing plant in Huntsville, Alabama</td>
<td>2001</td>
<td>TMMAL assembles 4-cylinder engines for the Camry, Highlander, and RAV4. In addition, TMMAL assembles V6 engines for the Highlander, Tacoma, and Lexus RX 350, and V8 engines for the Sequoia and Tundra.</td>
<td>$949M</td>
<td>1,100</td>
</tr>
<tr>
<td>Toyota Motor Manufacturing, Texas, Inc. (TMTTX)</td>
<td>Manufacturing plant in San Antonio, Texas</td>
<td>2003</td>
<td>TMTTX assembles the Tacoma and the Tundra.</td>
<td>$2.7B</td>
<td>2,600</td>
</tr>
</tbody>
</table>

1 Toyota vehicles and components assembled using U.S. and globally sourced parts.
<table>
<thead>
<tr>
<th><strong>UNITED STATES</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOYOTA OPERATIONS BY STATE</strong></td>
</tr>
</tbody>
</table>

| **Toyota Motor Manufacturing, Mississippi, Inc. (TMMMS)** | Manufacturing plant in Blue Springs, Mississippi. Established in 2007. | TMMMS assembles the Corolla. | $1.2B | 1,500 |
| **Hino Motors Manufacturing U.S.A., Inc.** | Headquartered in Farmington Hills, Michigan. Manufacturing operations in Arkansas, California, and West Virginia. Service parts depot in California. Established in 2003. | A consolidated subsidiary of Toyota, Hino's suburban Detroit office serves as headquarters for its manufacturing activities in the U.S. Hino assembles Class 6 & 7 Hino brand trucks in West Virginia, and builds axles and other components for certain Toyota vehicles in Arkansas and California. Hino also maintains a service parts distribution warehouse in California. | $462M | 1,200 |
| **TRD, U.S.A., Inc.** | Headquartered in Costa Mesa, California. NASCAR support operation in Salisbury, North Carolina. Established in 1979. | TMNA Motorsports Marketing participates in NASCAR, NHRA, and other U.S. racing series with product activation and related marketing activities. In support of this, TRD, U.S.A. (a subsidiary of TMNA) designs, develops, manufactures, and assembles racing engines for Toyota's racing teams, and in addition, provides teams with race vehicle engineering and at-track race support. | $95M | 221 |

<table>
<thead>
<tr>
<th><strong>OFFICES</strong></th>
<th><strong>LOCATIONS</strong></th>
<th><strong>OPERATIONS</strong></th>
<th><strong>INVESTMENT</strong></th>
<th><strong>EMPLOYMENT</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Toyota Motor North America, Inc. (TMNA)</strong></td>
<td>Office in Plano, Texas. Began operations in 2014.</td>
<td>Toyota Motor North America, Inc. (TMNA), headquartered in Plano, Texas, brings together Toyota's marketing, sales, engineering and manufacturing arms in North America on one shared, state-of-the-art campus.</td>
<td>$1 Billion</td>
<td>6,600</td>
</tr>
<tr>
<td><strong>Toyota Motor North America, Inc. (TMA NY &amp; DC)</strong></td>
<td>Offices in New York City and Washington, D.C. Began operations in 1996.</td>
<td>TMA is the holding company for Toyota's U.S. sales and manufacturing operating units, with offices in New York City and Washington, D.C. Functions include government and regulatory affairs, energy, environment, economic research, philanthropy, and corporate communications.</td>
<td>N/A</td>
<td>50</td>
</tr>
</tbody>
</table>

1 This figure captures consolidated impact of multiple locations.
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Headquarters</th>
<th>Business Description</th>
<th>Revenue</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Toyota Logistics Services, Inc.</td>
<td>Headquartered in Plano, Texas. Operations in Arizona, California, Indiana, Florida, Kentucky, Mississippi, New Jersey, Oregon, and Texas.</td>
<td>TLS is responsible for finished vehicle logistics in North America. TLS Vehicle Processing Operations manages 13 vehicle delivery centers in the U.S. TLS Vehicle Transportation Operations manages transportation via rail, truck, and vessel. There are 33 destination rail ramps, 185 rail routes, and 8,416 truck routes. North American-produced vehicles are exported from 14 different ports to over 45 countries around the world. Toyota's in-house auto trucking company, Toyota Transport, operates in Arizona, California, and Oregon.</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Service Parts and Accessories Operations (SPA)</td>
<td>Headquartered in Torrance, California. Parts and Accessory Redistribution Centers operate in Southern California and Kentucky. Regional Parts Distribution Centers operate in California (2), Illinois, Maryland, Massachusetts, Missouri, New Jersey, Ohio, and Oregon. Third-party distribution facilities operate in Florida, Georgia, and Texas.</td>
<td>SPA directly manages the parts supply chain and distribution network that provides parts and accessories to all U.S. Toyota and Lexus dealers. In addition, it supplies these products to all North American Toyota centers. SPA also exports North American-produced parts and accessories to support customers in over 30 countries across Asia, Central and South America, Europe, Oceania, Africa, and the Gulf Coast.</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>AirFlite, Inc.</td>
<td>Headquartered in Long Beach, California.</td>
<td>AirFlite is a fixed-base operation providing a full range of services for corporate and general aviation at Long Beach Airport.</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Toyota de Puerto Rico, Corp.</td>
<td>Headquartered in San Juan, Puerto Rico. Established in 1994.</td>
<td>TdPR is responsible for the importation and distribution of Toyota and Lexus vehicles. TdPR manages vehicle sales, parts and service operations, and brand marketing, among other functions. There are 24 Toyota dealerships (2 located in the United States Virgin Islands), and 2 Lexus dealerships.</td>
<td>$75M</td>
<td>91</td>
</tr>
</tbody>
</table>
## 2019 TOYOTA OPERATIONS BY STATE

### UNITED STATES

<table>
<thead>
<tr>
<th>State</th>
<th>Direct Employment</th>
<th>Indirect Employment</th>
<th>Made by Toyota</th>
<th>Purchased in State</th>
</tr>
</thead>
<tbody>
<tr>
<td>ALABAMA</td>
<td>1,100</td>
<td>2,941</td>
<td>Engines</td>
<td>Exterior Lighting</td>
</tr>
<tr>
<td>ARKANSAS</td>
<td>660</td>
<td>2,374</td>
<td>Axels</td>
<td>Injection Moldings</td>
</tr>
<tr>
<td>CALIFORNIA</td>
<td>2,223</td>
<td>22,654</td>
<td>Steering Columns</td>
<td>Exterior Door Handles</td>
</tr>
<tr>
<td>INDIANA</td>
<td>5,676</td>
<td>14,109</td>
<td>Catalytic Converters</td>
<td>HVAC Systems</td>
</tr>
<tr>
<td>KENTUCKY</td>
<td>9,482</td>
<td>15,311</td>
<td>Race Engines</td>
<td>Multimedia</td>
</tr>
<tr>
<td>MICHIGAN</td>
<td>1,972</td>
<td>8,009</td>
<td>Race Engine Components</td>
<td>Brake Components</td>
</tr>
</tbody>
</table>

**Notes:**
- Direct employment represents 2019 dealer and supplier jobs.
- Indirect employment represents 2019 jobs.
- Made by Toyota represents parts made by Toyota.

1 Represents 2019 dealer and supplier jobs. 2 As of Dec. 31, 2019. 3 Includes U.S. (not HI) and Puerto Rico. 4 Toyota vehicles and components assembled using U.S. and globally sourced parts. 5 Represents only a selection of parts purchased.
## State Impact

<table>
<thead>
<tr>
<th>State</th>
<th>Direct Employment</th>
<th>Direct Investment</th>
<th>Indirect Employment</th>
<th>Indirect Investment</th>
</tr>
</thead>
<tbody>
<tr>
<td>MISSISSIPPI</td>
<td>1,568</td>
<td>$1.1B</td>
<td>2,466</td>
<td>$185M</td>
</tr>
<tr>
<td>MISSOURI</td>
<td>1,029</td>
<td>$850M</td>
<td>3,811</td>
<td>$433M</td>
</tr>
<tr>
<td>NORTH CAROLINA</td>
<td>52</td>
<td>$61M</td>
<td>8,189</td>
<td>$847M</td>
</tr>
<tr>
<td>TENNESSEE</td>
<td>291</td>
<td>$1B</td>
<td>17,019</td>
<td>$495M</td>
</tr>
<tr>
<td>TEXAS</td>
<td>7,005</td>
<td>$2.97B</td>
<td>17,131</td>
<td>$2.8B</td>
</tr>
<tr>
<td>WEST VIRGINIA</td>
<td>1,692</td>
<td>$1.6B</td>
<td>810</td>
<td>$148M</td>
</tr>
</tbody>
</table>

1. Represents 2019 dealer and supplier jobs
3. Includes U.S. (not HI) and Puerto Rico.
4. Toyota vehicles and components assembled using U.S. and globally sourced parts.
5. Represents only a selection of parts purchased.

### Products and Parts

- **MISSISSIPPI**
  - Bumpers
  - Seats
  - Front and Rear Suspension Components
  - Glass
  - Interior Plastics
  - Door Trim

- **MISSOURI**
  - Airbags
  - Instrument Panel
  - Grilles & Ornamentation
  - Steering Wheels

- **NORTH CAROLINA**
  - Automatic Transmissions and Components
  - Catalytic Converter
  - Driveshaft
  - Window Motors
  - Tires

- **TENNESSEE**
  - Exhaust Systems
  - Grilles & Ornamentation
  - Large Die Casting
  - Power Steering Components
  - Starters/Alternators

- **TEXAS**
  - Body Shell
  - Carpet
  - Door Trim
  - Headliner
  - Instrument Panel & Console
  - Metal Stampings
  - Power Steering Components
  - Seats

- **WEST VIRGINIA**
  - Ignition Coil
  - O2 Sensors
Dots represent category presence within a province and not quantity of location.

- Offices
- Engineering & Manufacturing
- Design, Research & Development
Canadian Made Vehicles

Many of the Toyotas you see on the road are assembled right here in your own backyard. See all of the vehicles that roll off the line in our Canadian plants, below.

ONTARIO

Corolla
Toyota Motor Manufacturing Canada Inc. (TMMC) since 1988

Lexus RX 350
Toyota Motor Manufacturing Canada Inc. (TMMC) since 2003

Lexus RX 450h
Toyota Motor Manufacturing Canada Inc. (TMMC) since 2014

RAV4
Toyota Motor Manufacturing Canada Inc. (TMMC) since 2008

1 Toyota vehicles and components assembled using U.S. and globally sourced parts.
## Toyota Canada Inc.
  - **Established in 1964.** TCI is headquartered in Toronto, Ontario, with zone offices in Alberta, British Columbia, Nova Scotia, Ontario, and Quebec.
  - **Operations:** Toyota Canada Inc. (TCI) is the exclusive Canadian distributor of Toyota and Lexus vehicles. Toyota has sold over 5 million vehicles in Canada through a national network of 287 Toyota and Lexus dealerships. Toyota is dedicated to bringing safety, quality, dependability and reliability in the vehicles Canadians drive and the service they receive. TCI’s head office is located in Toronto, with regional offices in Vancouver, Calgary, Montreal and Halifax and parts distribution centres in Toronto and Vancouver.
  - **Investment:** $330 million CAD$
  - **Employment:** 638

## Lexus
  - **Office in Toronto, Ontario. Began operations in 1990.**
  - **Operations:** Lexus Canada is the exclusive Canadian distributor of Lexus luxury cars and sport utility vehicles through a sales and service network of 39 dealers across Canada.
  - **Investment:** Included in TCI total
  - **Employment:** Included in TCI total

## Toyota Credit Canada Inc. (TCCI)
  - **Headquartered in Markham, Ontario. Branch offices in British Columbia, Nova Scotia, Ontario, and Quebec. Established 1990.**
  - **Operations:** TCCI provides wholesale and retail financial services for Toyota and Lexus dealers and their customers across Canada.
  - **Investment:** $21.7 million CAD$
  - **Employment:** 130

## Canadian Autoparts Toyota Inc. (CAPTIN)
  - **Manufacturing plant in Delta, British Columbia. Established 1983.**
  - **Operations:** CAPTIN is responsible for die design, development, and manufacturing of aluminum wheel products for Toyota.
  - **Investment:** $206 million CAD$
  - **Employment:** 171

## Toyota Motor Manufacturing Canada Inc. (TMMC)
  - **Manufacturing plants in Cambridge and Woodstock, Ontario. Established 1986.**
  - **Operations:** The Cambridge plant assembles the Corolla, the Lexus RX 350 (gas) and the Lexus RX 450h (hybrid). The Woodstock plant assembles the RAV4. Starting in 2019, TMMC will begin assembly of the RAV4 hybrid and the Cambridge plant will assemble the RAV4, replacing the Corolla.
  - **Investment:** $8.3 billion CAD$
  - **Employment:** 7,573

## Toyota Canada Cold Research Centre
  - **Test facility located in Timmins, Ontario.**
  - **Operations:** Toyota’s first cold-weather facility outside of Japan, this Research and Development facility tests the operation of Toyota global products in sub-zero conditions.
  - **Investment:** Included in TCI total
  - **Employment:** Included in TCI total

## Hino Motors Canada, Ltd. (HMC)
  - **Hino Motors Canada is headquartered in Mississauga, Ontario, with regional sales offices in Alberta and Quebec. In May 2006, Hino opened an assembly plant in Woodstock, Ontario. Hino is a Toyota Group Company.**
  - **Operations:** A consolidated subsidiary of Hino Motors in Japan, a subsidiary of Toyota. HMC assembles, markets, and sells Hino light and medium-duty trucks in Canada.
  - **Investment:** N/A
  - **Employment:** N/A

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1 This figure captures consolidated impact of multiple locations.
Dots represent category presence within a state and not quantity of location.

- Offices
- Engineering & Manufacturing
- Design, Research & Development
Mexican Made Vehicles

Many of the Toyotas you see on the road are assembled right here in your own backyard. See all of the vehicles that roll off the line in our Mexican plants, below.¹

---

**GUANAJUATO**

**Tacoma**

Toyota Motor Manufacturing de Guanajuato (TMMGT)

Starting 2019

---

**BAJA CALIFORNIA**

**Tacoma**

Toyota Motor Manufacturing de Baja California, S. de R.L. de C.V. (TMMBC)

Since 2004

---

¹ Toyota vehicles and components assembled using U.S. and globally sourced parts.
## Toyota Operations in Mexico

### Offices

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Location</th>
<th>Operations</th>
<th>Investment</th>
<th>Employment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Toyota Motor North America de México, S. de R.L. de C.V. (TMEX)</td>
<td>Headquartered in Mexico City, Mexico. Began operations in 2002.</td>
<td>Toyota Motor North America de México is responsible for sales, marketing, distribution, and service operations for Toyota vehicles in Mexico. There are currently 68 dealerships in Mexico.</td>
<td>$166 million MXP$</td>
<td>114</td>
</tr>
<tr>
<td>Toyota Financial Services México, S.A. de C.V. (TSM)</td>
<td>Headquartered in Mexico City, Mexico. Began operations in 2002.</td>
<td>Toyota Financial Services México provides finance products to Toyota dealers and their customers.</td>
<td>$100 million MXP$</td>
<td>126</td>
</tr>
</tbody>
</table>

### Engineering & Manufacturing

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Location</th>
<th>Operations</th>
<th>Investment</th>
<th>Employment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Toyota Motor Manufacturing de Baja California, S. de R.L. de C.V. (TMMBC)</td>
<td>Manufacturing plant in Baja California, Mexico. Established 2002.</td>
<td>TMMBC assembles the Tacoma.</td>
<td>$6.1 billion MXP$</td>
<td>2,008</td>
</tr>
<tr>
<td>Toyota Motor Manufacturing de Guanajuato (TMMGT)</td>
<td>Manufacturing plant located in Apaseo el Grande, Guanajuato. Announced 2015. Start of production is scheduled for 2019.</td>
<td>TMMGT will assemble the Tacoma.</td>
<td>$1 billion USD projected</td>
<td>2000 projected</td>
</tr>
<tr>
<td>Mazda Motor Manufacturing de Mexico S.A. de C.V. (Collaboration/Contract Manufacturer)</td>
<td>Mazda Motor Manufacturing de Mexico S.A. de C.V., in Salamanca, Guanajuato. Collaboration announced in 2012; Production began in 2015.</td>
<td>This is a collaborative agreement between Mazda Motor Corporation and Toyota Motor Corporation to assemble the Yaris iA.</td>
<td>$100 million USD</td>
<td>N/A</td>
</tr>
<tr>
<td>Hino Motors Manufacturing México, S.A. De C.V. (HMMM)</td>
<td>In 2009, Hino Motors Manufacturing Mexico, S.A. de C.V. established an assembly plant in Guanajuato, Mexico.</td>
<td>A consolidated subsidiary of Hino Motors in Japan, subsidiary of Toyota. HMMM assembles medium-duty trucks mainly for domestic market.</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

1 Shown in U.S. dollars to reflect investment from US based operations of TEMA.
2 As part of the brand transition beginning in August 2016, model year 2017 Scion vehicles will be rebadged as Toyotas.